



TRADE FINANCE

THURSDAY, 12 APRIL 2012

REGISTRATION: 13:45 – 14:00

SEMINAR TIME: 14:00 – 17:15

VENUE

LE MERIDIEN ST. JULIANS, BALLUTA BAY – ST. JULIANS

SPEAKER

VICTOR RIZZO GIUSTI

The seminar has been accredited 3 CPE hours by the Malta Institute of Accountants under the area of Professional Development.

BOOK TODAY

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M + 356 77555560

info@societyeducation.eu

www.societyeducation.eu

TRADE FINANCE

THURSDAY, 12 APRIL 2012

The main objective of the seminar is to discuss the role of a commercial bank in trade finance operations.

The seminar will:

- analyze the different roles taken by a bank in assisting an exporter or an importer in an International trade transaction;
- identify the risks associated to each party of the transaction under different trading scenarios;
- discuss the International trade terms (known as Incoterms) and provide clear guidelines on how to determine the point of risk transfer between a buyer and seller;
- provide an overview of UCP 600 (Documentary Credit Terms) and discuss the different roles of banks in a documentary credit operation;
- provide an overview of different types of letters of credits such as : back to back credit, transferable credit and stand by letter of credit;
- give an overview of some hedging techniques available to both buyer and seller, such as forward contracts.

THE SPEAKER



Victor Rizzo Giusti has been engaged in the banking sector for over the past 37 years. In 1987, after completing his banking studies, he was elected an Associate of the UK Chartered Institute of Bankers (later known as the Institute of Financial Services UK). In 2002 he obtained a certificate in Financial Services, also awarded by the same Institute.

His career in banking involved exposure to local and international banks. Throughout this period he also had a sixteen year span as a full time resident lecturer as part of the internal training set up of two local credit institutions. His last post in the Banking sector was that of General Manager of a credit institution where the main areas of responsibilities covered both personal and corporate lending together with Treasury operations. In December 2011 after retiring from this executive position, he intends to set up his own consultancy firm to provide management support services to small and medium sized companies.

For the past ten years he has also been an active member of the committee of the Malta Institute of Financial Services (*ifs*), where currently he holds the post of Vice President. He also served for two separate one year terms as Chairman of the Malta Bankers Association.

CPE ACCREDITATION

The seminar has been accredited 3 CPE hours by the Malta Institute of Accountants (MIA) under the area of Professional Development.

MIA certificates will be distributed at the end of the seminar.

SEMINAR FEE

The seminar fee is €37.00 inclusive of VAT (€31.36 + 18% VAT). The fee covers seminar participation, coffee break and access to event resources.

A fiscal receipt will be forwarded to all participants.

PARKING FACILITIES

Participants are advised to make use of the hotel underground car park and ask for complimentary parking tickets at the registration desk.

EVENT RESOURCES

Participants can download event resources from our website after the delivery of the event.

ADDITIONAL INFORMATION

For more information, kindly use the following communication mediums:

T 27 55 55 60 **M** 77 55 55 60 **E** info@societyeducation.eu

PROGRAMME

THURSDAY, 12TH APRIL 2012

13:45	Registration
14:00	Trade Finance
15:30	Coffee Break
15:45	Trade Finance
17:05	Question Time
17:15	Close of Seminar

REGISTRATION FORM

NAME: _____

COMPANY / ORGANISATION: _____

VAT REG. NO: _____ I.D. CARD NO: _____

MAILING ADDRESS: _____

TEL: _____ FAX: _____ MOBILE: _____

E-MAIL: _____

MIA: STUDENT: OTHERS:

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TRADE FINANCE

14:00 – 17:15

LE MERIDIEN ST. JULIANS, BALLUTA BAY – ST. JULIANS

Enclosed find cheque payable to SOCIETY EDUCATIONAL SERVICES LTD for the amount of €37.00.

Closing date of application – 11th April 2012.

Duly filled in application forms with the respective payment are to be sent by post to:

SOCIETY EDUCATIONAL SERVICES LTD

Lilac, Guzeppi Briffa Street,

Kercem KCM 1202 Gozo